

perotsystems™

October 21, 1997

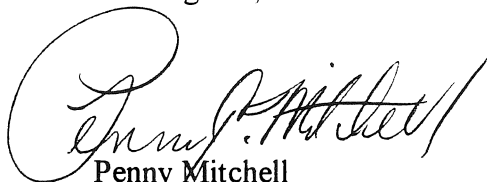
Dear Dan Ferranti,

As Director of Marketing at Perot Systems, I have been afforded the pleasure to work for you on two separate occasions: once in your capacity as Vice President of Sales at Cincinnati Bell Information Systems, and currently, in your capacity of Vice President/ Practice Leader here at Perot's Systems.

Through your guidance and direction we have achieved growth and success as a business unit and as an organization. You have always balanced coaching, directing, management, and guidance in a manner, to steer your staffs' activities while fostering professional development. Your integrity, honesty, and character, in the midst of tough and demanding situations have distinguished you as a manager and business unit leader.

As I prepare to take advantage of career advancement elsewhere, I wish to thank you for your support and leadership over the years. For these and many others reasons, I bid you the fondest of farewells, and should the opportunity present itself in the future, it would be a privilege to work for you again.

Best regards,

A handwritten signature in cursive script, appearing to read "Penny Mitchell". The signature is written in black ink and is positioned above the typed name.

Penny Mitchell
Director of Marketing
Communications & Media